

PASO ROBLES



CAB COLLECTIVE

Cabernet & Bordeaux Wines

— PERFECTED IN PASO ROBLES —

MEMBERSHIP PACKAGE

About the PRCC

MISSION

The mission of the Paso Robles CAB Collective is to educate media, trade and consumers, and garner global acclaim for the quality of Cabernet Sauvignon and red Bordeaux varietals produced in Paso Robles.

VISION

The Paso Robles CAB Collective is a grassroots organization which strives to promote the full potential of the Paso Robles appellation in producing superior quality, age-worthy, balanced, classic Cabernet Sauvignon and red Bordeaux varietals to media, trade and consumers worldwide.

More than half of the acres in Paso Robles Wine Country are planted to red Bordeaux varieties; CAB is king. Temperate days, cool nights and well-drained soils echo the best of the growing conditions of Bordeaux, France and Napa, California, inspiring local winemakers to produce world-class Cabernet Sauvignon, Cabernet Franc, Merlot, Petit Verdot, Malbec and spectacular red Bordeaux blends throughout the region's bucolic vineyard terrain.

Formed in 2012, the Paso Robles CAB Collective (PRCC) strives to promote the full potential of the Paso Robles AVA in producing superior quality, classic and age-worthy Cabernet Sauvignon and red Bordeaux varietals to trade, media and consumers worldwide.

The PRCC is a grassroots non-profit organization formed with the belief that the Bordeaux varieties of the Paso Robles AVA, and the subsequent quality of the wines, are worthy of international acclaim. As an organization governed and directed by representatives of the member wineries, the PRCC seeks to improve awareness regarding the distinctive attributes of Paso Robles Cabernet Sauvignon and red Bordeaux varietals through the education of media, retailers, restaurateurs and sommeliers who ultimately influence the buying consumer. This is done by hosting key influencers to the region for one-on-one experiences with the members of the PRCC, as well as by taking the wines on the road to key markets and events, while internally continuing to raise the quality of wines by sharing best practices. In its first five years of existence, media and trade recognition for the caliber of wines has led to increased production, distribution and sales.

"I'm increasingly seeing incredible wines based largely on Cabernet Sauvignon, Petit Verdot and other Bordeaux varieties from Paso Robles. While it may be hard for readers to believe, trust me when I tell you that these top-quality releases are a match for the best wines from California's North-Coast." — Jeb Dunnuck

The contributions and collaborative nature of our winery partners are irreplaceable and each is highly valued. It is our belief that our wineries will all thrive as we collaboratively continue to garner recognition for the region's Cabernets and red Bordeaux varietals.

As a member of the Paso Robles CAB Collective you will help us accomplish our mission to educate trade, media and enthusiasts on the quality of Cabernet and red Bordeaux wines produced in Paso Robles, and to thrive as the most progressive and burgeoning wine region in North America.



Critical Acclaim

“...Paso Robles is flexing its cabernet muscle with the Paso Robles Cabernet Collective, a coalition of Cabernet Sauvignon producers, in spite of skepticism from some industry insiders. If Napa is king, Paso Robles is the cab heir-apparent...” — **Michael Cervin**, *The Hollywood Reporter*

“Want great California Cabernet? Try Paso Robles” — **Sara Schneider**, *Sunset Magazine*

“The Paso Robles CAB Collective is shining light on a new era of winemaking on California’s central coast” — **Jonathan Cristaldi**, *The Tasting Panel*

“A strong message was delivered at the Paso Robles CAB Collective phenolics conference: Paso is one of the world’s great Cabernet and red Bordeaux regions” — **Paul Hodgins**, *The Somm Journal*

“The Paso Robles CAB Collective proved, once again, that Paso Robles Cabernet Sauvignon and red Bordeaux-varietal wines compete with those from among the top growing regions across the globe”
—*Wine Business Monthly*

“Today sees a renewed focus on Bordelais varieties bottled in the Paso Robles AVAs, thanks to the Paso Robles CAB Collective network” — **Matt Kettmann**, *Wine Enthusiast Magazine*

“Love Cabernet from Paso Robles? Look into the Paso Robles CAB (Cabernet Sauvignon and Bordeaux Collective) for wineries making age-worthy, high quality wines” — **Lindsay Pomeroy**, *Wine Folly*

“The non-profit (PRCC) felt that this appellation righteously deserved more attention. In fact, the world-class quality of its signature Cabernet Sauvignon and Bordeaux varietals is why Wine Enthusiast Magazine named Paso Robles Wine Region of the Year in 2013.” — **Kathy Strong**, *The Desert Sun, USA Today Network*

“I’m increasingly seeing incredible wines based largely on Cabernet Sauvignon, Petit Verdot, and other Bordeaux varieties from Paso Robles. While it may be hard for readers to believe, trust me when I tell you that these top-quality releases are a match for the best wines from California’s North Coast.” — **Jeb Dunnuck**, *Robert Parker’s Wine Advocate*

“When I looked at this region 30 years ago, I thought, ‘Will the region ever know success? Is this ever going to happen?’ But it is happening. It’s really one of the most exciting areas in California.” — **Bob Bath, MS**, *The SOMM Journal*

“Paso Robles is remarkable for its consistently high standards and its stylistic variation. It impresses more people each year as its product quality consistently increases.” — **Andrew Chalk**, *The Chalk Report*

2024 Board of Directors

FOUNDING MEMBERS:

DAOU Vineyards
J. Lohr Vineyards & Wines
JUSTIN Vineyards & Winery
ADELAIDA Cellars
Chateau Margene
Eberle Winery
Halter Ranch Vineyard
Vina Robles Vineyards & Winery

PERMANENT BOARD SEATS:

DAOU Vineyards
J. Lohr Vineyards & Wines
JUSTIN Vineyards & Winery

The remaining six board seats are elected by members.



Doug Filipponi
Owner,
Ancient Peaks Winery
PRCC President and
PRCC Sponsorship Chair



Douglas Ayres
Owner,
Allegretto Wines
PRCC Secretary



José Alberto Santos
Vice President of Enology and Viticulture,
DAOU Vineyards
PRCC Vice President and
PRCC Marketing Chair



Gretchen Roddick
Executive Vice President,
Hope Family Wines
PRCC Treasurer and
PRCC Marketing Co-chair



Steve Peck
Director of Winemaking,
J. Lohr Vineyards & Wines
PRCC Sponsorship Co-chair



Stephen Glunz
General Manager,
Glunz Family Winery & Cellars
PRCC Membership Co-chair



Tom LeClair
Head of Hospitality,
JUSTIN Winery & Landmark Vineyards
PRCC Membership Chair



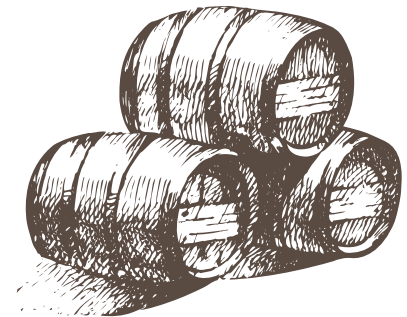
Linda Sanpei
Executive Director



Neeta Mittal
Owner,
LXV Wines
PRCC Marketing Committee



Caine Thompson
Managing Director, Sustainability Lead,
Robert Hall Winery
PRCC Vit & Wine Committee Chair



Member Wineries



BENOM



CAB Collective Membership Benefits

Request to Join the PRCC >>>



Open to wineries that produce Cabernet and red Bordeaux varietals in Paso Robles, the PRCC hopes to shape the future of the AVA and showcase the superior quality of wines produced.

Member wineries have the opportunity to work with and learn from other members. The collective is designed to create a network of knowledgeable and experienced industry professionals to assist each other from viticulture to production, marketing, and finally sales.

Tax ID #: 46-1639273.

TRADE

- CAB Camp, March 4 - 6, 2024
- Trade tastings and panels discussions in Paso Robles and key markets
- Alliance partnerships with destination marketing organizations and other
- Associations that bring trade to the AVA.
- Winemaker, trade and media dinners in key markets

MEDIA

- Inclusion in media outreach and press releases
- Dedicated media outreach, pitching and coverage of the PRCC
- Curated media tours to member wineries
- Featured stories on the Paso Robles CAB Collective wineries
- Private blind tastings with media
- Alliance partnerships with destination marketing organizations and other associations that bring media to the AVA

CONSUMERS

- Lifestyle media hosting
- Social media

PRCC MEMBER EVENTS

- Iconic CABS of Paso Robles, March 25, 2024
- International CAB Symposium, October 30 - November 3, 2024
- CAB Showdown, August 29, 2024
- Annual Harvest Celebration, November 14, 2024

MARKETING BENEFITS

- Showcase your winery at events and tastings
- Digital Marketing
 - Presence on the digital PRCC tasting map
 - Winery profile including description, logo, hours, map location/directions, contact details and links to website, accolades, wine store, and social media accounts
 - Featured winery positioning on website home page (rotates on loading)
 - Guest social media posts
 - Event listings on PRCC's Facebook page through co-hosting
 - Presence in the Electronic Press Kit

ADDITIONAL BENEFITS

- Member-only invitations and discounted table fees at key wine events and seminars
- Access to monthly newsletter
- Access to member and sponsor mailing lists
- Right to run for Board of Directors
- Right to be on Marketing Committee and/or Vit + Wine Committee

MEMBERSHIP APPLICATION >>>

- Membership is limited, and requires approval by the Board of Directors
- Annual fees are based on Bordeaux varietal case production in the most recent year.
- 0-999: \$1,000 | 1,000-4,999: \$2,500
- 5,000-9,999: \$5,000 | 10,000+: \$10,000



Contact info@pasoroblescab.com with any questions.



Thank you

